



Bota Tastanova Eddy

Business Development Executive

Results-oriented professional with a track record of success in business development, project management, and strategic planning. Exceptional interpersonal skills with fluency in Russian, Kazakh, and English. Strong background in business analysis and critical thinking within multicultural environments, complemented by a Global Leadership Executive MBA from the University of Texas at Dallas.

Contact

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Address

2400 West Dallas St.
Houston, TX 77019

Education

2019

MBA

Naveen Jindal School of Management
The University of Texas at Dallas

2008

Bachelor of Science in Petroleum Engineering

Kazakh National Technical University

Expertise

- Strategic Planning
- Relationship Building
- Problem Solving
- Networking
- Presentation Skills
- Communication

Language

Russian

Kazakh

English

Experience

October 2018- 2024

Kemper Engineering Services, LLC, Baton Rouge, LA

Business Development Consultant

- Cultivate and maintain relationships with clients, driving business growth and overseeing project execution.
- Develop and implement business strategies to optimize operations and enhance market presence.
- Utilize data analysis techniques for informed decision-making and cost optimization.
- Lead cross-functional teams in project management and product development initiatives.
- Conduct drill planning and mechanical systems analysis to ensure project success.

January 2012-September 2018

JE Construction Co., Austin, TX

Director of Operations

- Formulated and executed cost-effective business plans, focusing on material procurement and operational efficiency.
- Negotiated contracts with international suppliers, resulting in significant material cost reductions.
- Implemented corporate safety protocols, fostering an accident-free work environment.
- Developed customer growth strategies to enhance project quality and delivery timelines.
- Provided leadership and coaching to optimize employee productivity and performance.

January 2011 - December 2011

Kemper Engineering Services, LLC

Petroleum Engineer

- Collaborated with mechanical engineering teams to develop and prototype innovative solutions.
- Conducted Fine Element Analysis (FEA) and contributed to design modeling using Solidworks Software.
- Analyzed pumps and piping systems to optimize performance and efficiency.
- Monitored production management processes to ensure adherence to project timelines and quality standards.

June 2007 - December 2007

Aral Petroleum Capital LLP, Aktobe, Kazakhstan

Production Engineer

- Managed oil and gas production operations, collaborating with field supervisors to improve efficiency.
- Prepared production reports and analyzed data to optimize well placement and production processes.
- Assisted in problem-solving and decision-making to overcome operational challenges.
- Developed drilling plans and recovery treatment strategies to maximize production output.